


Contact Information

Name: Mohsen Mohamed Bebars.
 Address: 20 street no. 7, Maadi, Cairo - Egypt.
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 Email address mbaybars@horus.edu.eg

Education/Academic qualifications (starting with most recent education)

Year	School/University	Specialization	Degree
1981	Faculty of Pharmacy Cairo University	Pharmaceutical Chemistry	PhD
1979	Faculty of Pharmacy Cairo University	Pharmaceutical Chemistry	Master's degree
1975	Faculty of Pharmacy Mansoura University	Pharmaceutical Sciences	Bachelor's degree with grade (very good)

Academic Employment History

From	To.	University/Organization.	Title of position
2020	Present	Horus university in Egypt, Faculty of Pharmacy, New Damietta	Manager of Central Research Lab.
Feb. 2017.	Present.	Horus university in Egypt, Faculty of Pharmacy, New Damietta	Lecturer
1997.	2003.	Suez Canal University, Faculty of Pharmacy, Ismailia	Lecturer
1981.	1990	National Research Centre, Cairo	Researcher at Pharmaceutical Sciences lab.
1979	1981	National Research Centre, Cairo	Assistant Lecturer
1979	1980	Munster University, West Germany- Institute of Pharmaceutical Chemistry	Supervising the practical work of the undergraduate students and carrying out the practical work of PhD.
1977	1979	National Research Centre, Cairo	Assistant Lecturer
1975	1977	National Research Centre, Cairo	Pharmacist

Teaching Experience (Courses, Language, Higher Education)
Horus University, Faculty of Pharmacy

2017	Teaching Organic Chemistry-1 and Organic Chemistry -2 courses.
2018	Teaching Heterocyclic Chemistry and Chemical Bases of drug action courses.
2019	Participating in Teaching Medicinal Chemistry-1, Medicinal Chemistry-2 and Medicinal Chemistry-3 courses.
From 2021 to Present	Participating in Teaching Medicinal Chemistry-1, Medicinal Chemistry-2 and Medicinal Chemistry-3 courses in addition to Chemical bases of Drug Action for both new programs (PharmD and PharmD Clinical)

Suez Canal University Faculty of Pharmacy

Teaching Medicinal Chemistry for third and fourth levels from 1995 to 2003.

Publications

Synthesis of 4(3H)-Quinazolinones as beta-adrenergic blockers, Egyptian Journal of Chemistry, 1981
 Synthesis and antibacterial activity of some 4(3H) Quinazolinones. European Journal of Medicinal Chemistry, 1979

Supervision of the following graduation search projects

Antiviral drugs and other medications used under covid-19 treatment protocol (2020 -2021).
 Drugs used for treatment of chronic obstructive pulmonary diseases (COPD) (2020 – 2021).
 Antiviral drugs used in the treatment of HBV, HCV, HIV, HSV and leukemia (2021-2022).
 Antiviral drugs used for treatment of systemic fungal infections. (2021 -2022).
 Non-steroidal anti-inflammatory drugs as analgesic & anti-inflammatory and new role of application of NSAIDS in the oncology therapy protocol. (2022-2023)
 Beta-adrenergic blockers used in management of hypertension, cardiac diseases and new application for treatment of glaucoma. (2022-2023)

Dr. Mohsen Bebars

Personal Profile

Date of Birth : 06 October 1952
Nationality : Egyptian
Marital status: Married
Address : Flat 104, 20 Street 7, Maadi Cairo, Egypt
Mob : +2 0115 193 8000
e-mail : mohsenbebars@hotmail.com

Synopsis

Significant experience within pharmaceutical industry and exceptional knowledge of medical products. Well qualified with relevant academic qualifications PhD in Pharmaceutical Sciences "Pharmaceutical Chemistry". Top-ranked general manager with a history of sales and marketing success. Proven ability to lead sales teams to achieve the expected revenues and contributions to record-setting sales figures. Offer an in-depth understanding of the sales cycle process and remain focused on customer satisfaction throughout all stages. Recognized for accomplishing the company's long-term and short-term sales objectives.

Experience

Suez Canal University, Egypt

May 1997 – May 2003

Lecturer at Ismailia Faculty of Pharmacy

- Teaching Pharmaceutical Chemistry course for the 4th and 5th (final) years in the faculty
- Modify the Pharmaceutical Chemistry syllabus to include Drug Receptor Interaction and Clinical Pharmacology of the Drugs
- Oversee masters' degrees
- Set the syllabus for the practical work in the lab for Pharmaceutical Chemistry

Egyptian National Research Center

Oct 1981 – Oct 1989

Researcher

- Participation in the national projects belonging to medicinal plants.
- Plan of researches in the field of pharmaceutical chemistry for synthesis of new drugs.

Institute of Pharmaceutical Chemistry

Aug 1979 – Oct 1980

Munster University, Germany

Assistant Researcher

- Supervision of the practical work of pharmaceutical chemistry lab for the undergraduate students where the students in the institute of pharmaceutical chemistry.
- Carry out the practical work of the PhD thesis through scientific channels programs.

Egyptian National Research Center (NRC)

July 1979 – Sep 1981

Assistant Researcher, Pharmaceutical Science Laboratory

- Studying and investigating all data and published researches related to the objective research point of the PhD
- Carry out the practical work for the PhD

Egyptian National Research Center

Oct 1975 – June 1979

Pharmacist, Pharmaceutical Science Laboratory

- Studying the preparatory courses for the master degree in Cairo's faculty of pharmacy
- Participation in the scientific projects carried by the NRC staff
- Data collection of all published researches related to the master degree research point
- Carry out the practical work for the master degree thesis

Alkamal Imports Office Co. Ltd. Saudi Arabia

Jan 2000 – July 2010

Head of Government Sales Department

- Managing the tender business and the purchase order business in the western zone
- Supervising the government sales business in all the branches
- Conducting periodical meetings with Alkamal principles to ensure accurate delivery and overcome any problems which may arise
- Regular hospitals visits to guarantee their satisfaction throughout the purchase process from the point they place the orders to the point of delivery
- Coordinate with Alkamal clearance department to ensure smooth process and encounter any clearance problems of the concerned items

Alkamal Imports Office Co. Ltd. Saudi Arabia

Aug 2010 – Aug 2016

General Sales Manager

Responsibilities included:

- Managing Institutional business in all Saudi Arabia
- Responsible for a team of 38 employees ranging between juniors and middle managers, setting up their annual objectives and targets and conducting the annual appraisals
- Communicate with the following principles for managing and developing their businesses in KSA in particular institutional sector:
 1. Pharmaceutical products line: Abbott Lab, Abbvie, Alcon, Bayer Pharma, Flen Pharma, Hospira- Pfizer and Stada
 2. Nutritional products line: Abbott Lab,
 3. Medical devices line: Hospira- Pfizer
 4. Diagnostic products line: Siemens healthcare diagnostics
- Managing all tender business in all Saudi Arabia including local tenders and international tenders i.e. GCC tenders
- Managing the LPO (local purchase offers) business
- Communicate with the technical managers to update the regulations to meet the standards of the Saudi Food and Drug Organization
- Handle the reporting to the Ministry of Health and Saudi Food and Drug Organization and deal with any queries
- Representing the company in the principles international meetings
- Create the contact between the team members and the key persons in the various hospitals
- Ensure that all deadlines in local tenders and LPO businesses are met
- Managing the process of the products supply and recall
- Work closely with the forecast team in order to reach the optimum quantities and avoid overstock

Publications

"4(3H)- Quinazolinones as beta- adrenergic blockers", Egyptian Journal of Chemistry, 1981

"Synthesis and Antibacterial Activity of Some 4(3H)- Quinazolinones", European Journal of Medicinal Chemistry, 1979

Training

2014 Code of Ethics, by Siemens, Jeddah, Saudi Arabia

2013 Code of Ethics, by Abott, Jeddah, Saudi Arabia

2011 Code of Ethics, by Bayer, Jeddah, Saudi Arabia

2010 Marketing & Sales at Hospira Company, Dubai

Education

1981 — Philosophy Doctor Degree in Pharmaceutical Sciences "Pharmaceutical Chemistry"

1979/80 — PhD work (Synthesis of quinazolone derivatives as new beta adrenergic blockers "Selective B1") was carried out in the Institute of Pharmaceutical Chemistry, University of Munnster, Germany

1979 — Masters in Pharmaceutical Sciences "Pharmaceutical Chemistry", Cairo University

1975 — BSc of Pharmacy and Pharmaceutical Sciences, Mansoura University

Languages & Skills

Languages Arabic : Mother tongue
English: Fluent
German: Fair

Skills Strong management, interpersonal & relationship building skills
Sound analytical and organizational skills
Robust communication skills

Interests

- Reading
- Swimming

References

Available Upon Request

Publications

synthesis of:

"4(3H)- Quinazolinones as beta- adrenergic blockers", Egyptian Journal of Chemistry, 1981

"Synthesis and Antibacterial Activity of Some 4(3H)- Quinazolinones", European Journal of Medicinal Chemistry, 1979

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